



Alba Trees Plc

Wholesale Price Catalogue

Alba Trees Plc, Lower Winton, Gladsmuir, East Lothian, EH33 2AL
Tel. [+44] 01620 825058 Fax. [+44] 01620 825316 Email. sales@albatrees.co.uk
www.albatrees.co.uk

Prices correct as of 07-Feb-2012



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Prices are shown in pence per plant, by quantity band per species.
 Please refer to our Ordering, Delivery and Terms of Sales for further information

PLANT PRICES

Broadleaves	Common Name	Height (cm)	Quantity Bands		
			15+	105+	1005+
Acer campestre	Field Maple	20-40	65	38	34
		40-60	70	42	38
Acer pseudoplatanus	Sycamore	20-40	65	39	37
		40-60	70	42	38
Alnus glutinosa	Common Alder	20-40	65	35	28
		40-60	70	37	30
Alnus incana	Grey Alder	20-40	65	38	31
		40-60	70	42	34
Alnus rubra	Red Alder	20-40	65	38	31
		40-60	70	41	34
Alnus viridis	Green Alder	20-40	65	38	31
		40-60	70	41	34
Betula pendula	Silver Birch	20-40	65	35	28
		40-60	70	37	30
Betula pubescens	Downy Birch	20-40	65	35	28
		40-60	70	37	30
Carpinus betulus	Hornbeam	20-40	70	46	37
		40-60	75	50	41
Castanea sativa	Sweet Chestnut	20-40	80	44	34
		40-60	85	49	39
Corylus avellana	Hazel	20-40	80	55	45
		40-60	85	60	49
Crataegus monogyna	Hawthorn	20-40	65	34	30
		40-60	70	38	33
Eucalyptus gunnii	Cider Gum	20-40	65	44	35
Eucalyptus nitens	Shining Gum	20-40	65	44	35
Fagus sylvatica	Beech	20-40	65	41	35
		40-60	70	44	38
Fraxinus excelsior	Ash	20-40	65	39	33
		40-60	70	42	36
Ilex aquifolium	Holly	10-20	95	80	65
		20-40	100	85	70
Juglans regia	Walnut	10-20	80	70	60
		20-40	95	80	65
Malus sylvestris	Common Crab Apple	20-40	80	45	37
		40-60	85	47	40
Populus tremula	Aspen	20-40	80	55	45
		40-60	85	60	50
Prunus avium	Wild Cherry	20-40	70	36	30
		40-60	75	38	32
Prunus avium GI	Wild Cherry (Improved)	20-40	75	40	34
		40-60	80	43	37
Prunus padus	Bird Cherry	20-40	70	40	34
		40-60	75	43	37
Pyrus communis	Wild Pear	20-40	70	43	37
		40-60	75	46	40
Quercus ilex	Evergreen Oak	20-40	80	55	45
		40-60	85	60	50
Quercus petraea	Sessile Oak	20-40	75	39	33
		40-60	80	42	36
Quercus petraea (native)	Sessile Oak (native)	20-40	80	41	35
		40-60	85	44	38
Quercus robur	English Oak	20-40	75	39	33
		40-60	80	42	36
Quercus robur (native)	English Oak (native)	20-40	80	41	35
		40-60	85	44	38
Quercus rubra	American Red Oak	20-40	80	43	37
		40-60	85	46	40
Salix aurita	Eared Willow	15-30	60	36	30



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			15+	105+	1005+
Salix caprea	Goat Willow	10-20	65	35	28
		20-40	65	37	30
		40-60	70	39	32
Salix cinerea	Grey Willow	10-20	60	35	28
		20-40	65	37	30
Salix fragilis	Crack Willow	10-20	60	35	28
		20-40	65	37	30
Salix viminalis	Common Osier	20-40	70	41	35
		40-60	75	44	38
Sorbus aria	Common Whitebeam	20-40	70	41	35
Sorbus aucuparia	Rowan	15-30	65	35	25
		20-40	65	35	26
		40-60	70	39	28
Tilia cordata	Small Leaved Lime	20-40	70	43	37
		40-60	75	46	40



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Conifers	Common Name	Height (cm)	Quantity Bands		
			15+	105+	1005+
Chamaecyparis lawsoniana	Lawson Cypress	20-40	65	35	29
		40-60	70	38	32
Juniperus communis	Common Juniper	10-20	95	80	65
		20-40	100	85	70
Larix decidua	European Larch	20-40	55	29	23
		40-60	60	31	26
Larix eurolepis	Hybrid Larch	20-40	55	30	25
		40-60	60	33	28
Picea abies	Norway Spruce	10-20	60	30	23
		20-40	60	30	25
		40-60	65	32	27
Picea abies - xmas	N. Spruce (Xmas Tree)	10-20	60	30	21
		20-40	60	30	23
Picea sitchensis GI	Sitka Spruce GI	20-40	60	30	23
		40-60	60	32	23
Picea sitchensis VP	Sitka Spruce (Veg.Prop)	20-40	70	35	27
		40-60	70	38	30
		40-60	70	38	30
Pinus radiata	Monterey Pine	20-40	65	35	28
		40-60	65	38	31
Pinus sylvestris	Scots Pine	10-20	65	30	25
		20-40	70	32	27
Pinus sylvestris Scotica		10-20	65	32	27
		20-40	70	34	29
		20-40	70	34	29
Pseudotsuga menziesii	Douglas Fir	10-20	60	30	23
		20-40	65	34	27
		40-60	70	36	29
Taxus baccata	Yew	10-20	95	80	60
Thuja plicata	Western Red Cedar	20-40	65	37	30
		40-60	70	40	33
		40-60	70	40	33
Tsuga heterophylla	Western Hemlock	15-30	65	35	25



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Reeds	Common Name	Height (cm)	Quantity Bands		
			15+	105+	1005+
<i>Iris pseudacorus</i>	Yellow Flag Iris	20-40	65	50	40
<i>Phragmites australis</i>	Reed	20-40	60	50	40
<i>Typha latifolia</i>	Reed Mace	20-40	65	50	40



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Shrubs	Common Name	Height (cm)	Quantity Bands		
			15+	105+	1005+
Amelanchier canadensis	Snowy Mespilus	20-40	65	45	40
		40-60	70	59	50
Berberis darwinii	Darwins Barberry	10-20	70	59	50
Berberis gagnepainii	Berberis	10-20	70	59	50
Buxus sempervirens	Box	10-20	90	80	60
Cornus alba	White Berried Dogwood	20-40	70	35	32
Cornus sanguinea	Dogwood	20-40	70	35	32
Cotoneaster lacteus	Cotoneaster lacteus	10-20	65	35	28
Cytisus scoparius	Common Broom	20-40	70	36	30
Hippophae rhamnoides	Sea Buckthorn	10-20	65	36	30
		20-40	70	40	33
Ligustrum vulgare	Common Privet	10-20	70	38	31
Mahonia aquifolium	Oregon Grape	10-20	70	59	50
Myrica gale	Bog Myrtle (Sweet Gale)	10-20	60	35	28
		20-40	65	38	33
Prunus laurocerasus	Cherry Laurel	10-20	60	35	28
		20-40	65	38	33
Prunus lusitanica	Portugal Laurel	15-30	65	42	35
		20-40	70	40	33
Prunus myrobalana	Cherry Plum	20-40	70	37	31
		40-60	70	40	34
Prunus spinosa	Blackthorn	20-40	70	37	31
		40-60	75	40	34
Rosa canina	Dog Rose	15-30	70	46	35
Rosa rugosa	Ramanus Rose	15-30	70	46	35
Sambucus nigra	Elder	10-20	70	45	34
Ulex europeus	Gorse	15-30	70	45	34
Vaccinium myrtillus	Bilberry	10-20	60	37	32
Viburnum lantana	Wayfaring Tree	10-20	65	42	35
		20-40	70	45	36
Viburnum opulus	Guelder Rose	15-30	70	45	36
		20-40	70	45	36
		30-40	75	48	39
		40-60	75	48	39



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Wildflowers	Common Name	Height (cm)	Quantity Bands		
			15+	105+	1005+
<i>Achillea millefolium</i>	Yarrow	10-20	60	45	40
<i>Campanula glomerata</i>	Clustered Bellflower	10-20	60	45	40
<i>Centaurea nigra</i>	Lesser Knapweed	10-20	60	45	40
<i>Digitalis purpurea</i>	Foxglove	10-20	60	45	40
<i>Eriophorum angustifolia</i>	Common Cotton Grass	20-40	60	34	30
<i>Filipendula ulmaria</i>	Meadowsweet	10-20	60	45	40
<i>Geranium pratense</i>	Meadow Cranesbill	10-20	70	60	45
<i>Knautia arvensis</i>	Field scabious	10-20	60	45	40
<i>Leucanthemum vulgare</i>	Oxeye Daisy	10-20	60	45	40
<i>Lychnis flos-cuculi</i>	Ragged Robin	10-20	60	45	40
<i>Lythrum salicaria</i>	Purple Loosestrife	10-20	65	50	45
<i>Malva moschata</i>	Musk Mallow	10-20	65	50	45
<i>Primula veris</i>	Cowslip	10-20	70	55	50
<i>Primula vulgaris</i>	Primrose	10-20	60	50	45
<i>Prunella vulgaris</i>	Selfheal	10-20	60	45	40
<i>Silene alba</i>	White Campion	10-20	60	45	40
<i>Silene dioica</i>	Red Campion	10-20	60	45	40



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Planting Sundries Price List

Alba are agents for Tubex products in South and Central Scotland. Prices shown are pence per item (excl VAT) and are shown ex-nursery. Please contact our sales office for costs of transport. These vary during the season depending upon volumes, distances and whether we are making other deliveries in your area. Please note that with the volatile nature of oil prices - the price of all plastic based products is subject to change.

Tubex Twin Wall Shelter Prices

EcoStart & Standard	EcoStart 60	EcoStart 75	Std. 60cms	Std. 75cms	Std. 120cms
10000+	41	49	52	61	87
5000+	42	50	54	65	90
2500+	45	54	56	67	96
1000+	47	56	58	69	99
500+	49	59	62	73	104
300+	60	71	72	82	126
100+	62	74	77	90	132

EcoStart Dia. range: 57-73mm Packs of 150 (50x3) Standard Dia. range: 73-105mm Packs of 100 (20x5)

Standard Plus	120cms	150cms
10000+	94	118
5000+	98	122
2500+	104	132
1000+	108	135
500+	114	142
300+	138	173
100+	143	179

Standard Plus Dia. range: 80-120mm Packs of 60 (12x5)

Shrubshelter	60 cms Standard	60cms Plus	75 cms Standard*	75 cms Plus*
10000+	79	108	88	118
5000+	86	121	98	132
2500+	91	129	104	141
1000+	84	133	108	145
500+	99	140	114	153
300+	120	170	138	186
100+	125	177	143	193

Standard dia. range: 130-160mm Packs of 28 (7x4) Plus dia.range:144-200mm Packs of 35 (7x5)

* Available to order with slightly longer lead times.

Whilst the following range of products is generally carried in stock, at busy times of the year some items may not be available ex stock.

Tubex Solid Wall Product Prices

Tubex Vole Guards

(Packs of 300) - self supporting around base of tree to prevent girdling of stem.

Quantity	20 cms tall
10000+	15
5000+	15.5
2500+	16

1000+	17
500+	18
300+	21
100+	23

Tubex Easy Wrap

(Nested in 2's - packs of 150) - requires cane for support. An alternative to spiral guards for hedging. Expands from 50mm to 65mm

Quantity*	60cms x 50mm nominal diam
10000+	14
5000+	14.5
2500+	15.5
1000+	16.5
500+	18.5
300+	22.5
100+	26

Net Product Prices

Net Guards

In order to provide maximum flexibility we provide Net Guard rolls - 50m in length - which can be cut to appropriate diameters. This can be a more cost effective option than buying pre-cut guards. Rolls are available in 2 sizes to provide Net Guards of 2 different heights.

Roll	60cms	120cms
each	£39.45	£75.95

Spiral Guard Prices

Nested in 5's - Supplied in packs of 250. Requires internally fitted bamboo cane for support.

Quantity	60cms x 38mm Green/Brown
10000+	15.5
5000+	16
3000+	16.5
2000+	17
1000+	18
500+	20
100+	29

Stakes & Canes

Stakes and Canes are natural products with inherent variability; when ordering please allow for a small quantity of breakages -

especially with softwood stakes and bamboo canes.

Delivery of Stakes and Canes will be charged for at cost.

(Prices are shown pence per unit and exclude VAT.)



**Treated Softwood (S)
& Hardwood(H) stakes**

	up to 100	100+	1000+	5000+
0.75m x 25mm x 25mm (S)	27	23	18.5	17
0.90m x 25mm x 25mm (S)	32	27	25	23
1.35m x 32mm x 32mm (S)	47	42	39	37
1.35m x 25mm x 25mm (H)	52	50	48	42

Bamboo Canes

	up to 100	100+	1000+	5000+
0.9m	12	9	8.5	8

Planting Tools

For optimum plant protection and planter comfort we recommend use of the Canadian Planting Harness

And for planting, we suggest the use of the narrow bladed Canadian planting spear



Item	Price
Planting Spear	£30.00
Planter Bag [Harness & 3 soft bottom pouches - 2 for plants and 1 for PPE]	£85.00
Replacement Harness	£50.00
Replacement Pouch	£25.00

Pine Weevil (*Hylobius*) Control Measures

See <http://www.albatrees.co.uk/hylobius> for comprehensive information on the various *Hylobius* control measures we can offer.

Ordering

Wholesale Pricing

Our **wholesale pricelist** is for customers buying stock in bulk. For guidance this normally means orders of over 150 plants or approximately £100 excluding delivery & VAT.

All prices are based on our standard multiples (usually 15 plants per species). We may find it necessary to adjust quantities to the nearest pack multiple where orders are received that do not match these multiples. Our wholesale price list shows 3 pricing bands which apply to the quantities ordered for each species and size.

For example, an enquiry consisting of 15 Oak, 15 Birch and 15 Ash only will not meet our minimum order quantity. An order comprising 20 species of 15 trees each will meet our minimum order quantity but will be priced at the 15+ rate per species. Only where more than 105 plants of a species is being ordered will the 105 rate apply to that species. Our sales staff may use their discretion to reduce prices where small quantities of a species are being ordered but the overall size of the order is valued over £500. We regret we are unable to offer reduced rates for orders made up of several species less than 105 plants each - this is simply a matter of the time taken to draw such small orders together.

Small Orders

For those wishing to place an order for fewer than 150 plants we ask customers to contact [Buy-Trees-Online](#) which handles all our direct retail orders.

Delivery charges

Delivery charges are an inevitable part of our operation for most customers. We appreciate that they are an unwelcome addition but we will always endeavour to minimise such charges and will never charge more than the cost to ourselves. Any delivery charges will be clearly indicated on the order acknowledgement that we send you. Deliveries of tree stakes or to off-shore destinations tend to be more expensive and will be charged for at cost. We will endeavour to warn customers of any unusual costs. A **minimum charge** of £10 will be made for all orders.

Placing Your Order

At present we do not have an on-line ordering facility. However, orders can be placed by:.

Mail to Alba Trees Plc, Lower Winton, Gladsmuir, East Lothian EH33 2AL.
Phone on 01620 825058 and ask for "Sales"
Fax on 01620 825316 addressed to "Sales".
E-mail to sales@albatrees.co.uk.

Once an order has been placed with us we will send you an order acknowledgement to show how we have interpreted your requirements. We would ask you to check this very carefully, including the delivery address and proposed delivery date. If we have incorrectly interpreted your requirements please let us know as soon as possible as it may not be possible to correct errors once the order has been despatched.

Please note that our system requires that we establish a delivery date with yourselves when an order is placed. This date can be approximate, and where this is the case we will contact you prior to delivery. Approximate dates are generally indicated on order acknowledgements by a "Sunday" delivery date prior to the week during which a provisional delivery date has been set.

Payment

We ask that first time customers provide payment with the order in the form of a cheque or any of the commonly available credit cards, including Switch. Please contact our Sales office to confirm prices and stock availability prior to sending payment.

At our discretion we will open Credit Accounts on request by the provision of two trade references (preferably known to ourselves).

Cancellations

Where customers cancel an order we always endeavour to resell the stock in question. However, sometimes this is not possible and under these circumstances we reserve the right to charge in full for the cancelled stock. The earlier we know of cancellations the less likely we are to have to charge.

Despatch & Delivery

Due to the vagaries of the British transport network, delivery can be one of the more challenging areas of our operation. However we have found over the years that good communication between the customer representative and ourselves is the key to a smooth delivery. We have drawn up our own code of practice and offer this below as guidance.

Despatch Notification

If you have provided only a provisional date by which you wish the order to be with you we will contact you approximately two weeks before to tell you that we are preparing your order for the provisional date. We will ask you to confirm that this is acceptable.

If we do not hear from you or the order is to be put on hold we shall place the order onto "**Reserve**" – this means that the stock will still be allocated to your order but we may use elements of it to meet other customer requirements in the event that certain lines are in short supply.

Delivery

If your order is to be delivered via a **national carrier** (normally less than 1500 plants) we will despatch it on a next day service. This means that, for the majority of the UK, the delivery will be made between 8am and 5.30pm on the day after we despatch. Unfortunately we are not in direct contact with carrier drivers and we are unable to provide a guaranteed time window for such deliveries, although usually they are delivered in the morning. For more remote areas, including parts of the Highlands and Islands deliveries may take 3-5 days; where this is the case we endeavour to despatch early in the week to avoid plants being held in transit over the weekend.

Where customers require a timed delivery this can normally be arranged at an additional cost. On your instruction we can ask our carriers to leave the cartons without a signature for receipt.

If your order is to be delivered by **our own transport** we are in direct contact with drivers and will endeavour to give you a time window on a specific day. However due to present day traffic levels we cannot always guarantee to meet these deadlines. Where plants arrive on our own truck they will probably be on metal racks. Depending upon the quantity involved we may advise off-loading by fork-lift. Where possible we will provide a fork-lift facility, however we can not guarantee this at all times. We are unable to leave the metal racks on site and these must return to the nursery on the truck.

Wherever possible we would urge customers to have someone on site to take receipt of plants in order that there are no problems with the delivery. Where no-one is on site we will use our own discretion as to whether or not to leave plants unattended. However, we cannot accept responsibility for plants we do leave on site and we reserve the right to make a surcharge if we have to return plants to the nursery.

For full details of the various packaging systems we adopt please see our **Handbook**.

Terms and conditions of Sale

Placing of an Order

All plants are offered subject to availability at the time of receipt of the order. **All orders must be placed in writing or via email.** Orders will be acknowledged in writing and no responsibility can be accepted for errors arising from changes not notified to us in writing prior to despatch. Orders not placed in writing or via email will be fulfilled at our discretion and the delivery of such orders will constitute acceptance of our conditions of sale. The Company reserves the right to ask the customer to complete the order within a reasonable time and invoice accordingly.

Payment

1. Where credit facilities have been arranged payment will be due within 30 days of the date of the invoice, unless otherwise agreed between the Company and the Customer in writing.

2. Interest on overdue payments may (at the company's sole discretion) be charged from the date when the payment becomes overdue at 10% above the Base Rate of the Bank of England from time to time, until the date of payment.

3. The Company shall be entitled to withhold further deliveries to the Customer where that Customer has failed to make payment of any invoice, installment or any other account with the Company.

Cancellations

If an order is cancelled, either wholly or partially, the Company reserves the right to charge up to 100% of the order value.

Discount

Where discounts are offered they will only be allowed on payment of account within 30 days or other agreed terms. A credit note will be sent to the Customer in order to satisfy VAT requirements.

Claims

Complaints cannot be entertained unless made in writing within seven days of delivery or collection.

Risk and Title

The risk in the goods shall pass to the customer upon delivery (or collection by the customer's carrier). The goods shall remain the property of the Company until paid for in full.

Warranty & Liability

Whilst every effort is made to supply stock of the highest quality, true to name, no warranty expressed or implied is given as to description, quality, growth or productiveness. Also, whilst every effort will be made to execute orders to our customer's satisfaction, no guarantee of completion by a fixed date can be given and no claim for any consequential loss will be accepted. Likewise, the Company cannot accept any liability for loss or damage arising from the use of any information supplied. In all cases the Company's liability is limited to replacing the items at fault, or at its discretion, making an allowance not exceeding the amount charged for the goods in question. No liability for consequential losses will be accepted.

Force Majeure

The company will not be liable for any claim relating to our failure to supply, where this failure has arisen due to climatic, natural, accidental or any other causes beyond our control.

Acceptance of Terms

The placing of an order implies acceptance of our terms which shall be governed by the laws of Scotland, and shall have priority over any other conditions of purchase stated by the customer.

Location

We are a WHOLESALE nursery and are not open to the public for retail sales.

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In the interests of safety, please follow the green arrows shown on the map. When approaching from the A199, even by car, please follow the black and white directional signs for lorries. This avoids a narrow single track road with dangerous blind bends.

Our neighbours have children and horses which are frequently out and about - do please drive with care when approaching the nursery.